

# Influence Of TQM Principles Implementation At King Abdul Aziz Hospital, Makkah, Saudi Arabia

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# **Abstract**

Total Quality Management (TQM), a core strategic management approach is designed for the quality of any organization (healthcare) based on the employer and employees' participation for customers' satisfaction, the organization's effectiveness, competitiveness, and flexibility. The study aimed to investigate the influence of TQM principles implementation at King Abdul Aziz Hospital, Saudi Arabia. The study adopted a mixed-method approach using a sequential explanatory research design. A mixed-method approach is one in which both quantitative and qualitative methods are used. A total of 108 healthcare workers completed the questionnaires. The data were collected using a structured questionnaire, which was statistically analysed using SPSS version 17. The results of the study revealed that the implementation of the principles of TQM practices ranges from leadership to employee section. Financial and political pressures were found to be important external factors affecting employees' performance in the particular hospital. These findings could give a better understanding of the improvement and promotion of total quality management practices and their impact on employees' performance in health organizations, improving effectiveness, productivity, profitability, and flexibility of the hospital facilities and services provided to patients/clients.

Keywords: Employees' performance; External factors; Total Quality Management; Leade0

# INTRODUCTION

For many years, politicians have been worried about the performance of healthcare systems, and numerous countries have lately enacted reforms with the express purpose of boosting performance. Despite significant worldwide health challenges.

Despite steps implemented in several nations around the world, many government hospitals keep experiencing performance issues (WHO, 2022). To increase performance, numerous public healthcare institutions are vigorously pursuing quality-of-care measures. Total quality management (TQM) is one of these systems

targeted at increasing performance and minimizing costs, and it has been successfully adopted in many hospitals worldwide (1). According to (2), total quality management (TQM) is a strategy to systematically enhance quality for the organization to improve performance of client satisfaction, profitability, efficiency, and quality.

(3) states that TQM enhances performance by enhancing quality, customer satisfaction, and profitability and productivity. However, even after implementing TQM practices, many organizations' performance, particularly public hospitals, remains uncertain (4).

TQM systems implemented in healthcare organizations can improve patient safety. True economic effectiveness will be established through vastly improved cost management practices, and the healthcare industry will be moved from its current low-performance level to a new standard of excellence.

Furthermore, implementing TQM in health care, which is a patient-centered process, results in safe health services, patient-centered care, improved health outcomes, and patient satisfaction, provided the processes are well designed, implemented, and consistently executed (4). The TQM approach has demonstrated the potential for dramatic

improvements in quality and cost in healthcare organizations, but it has also proven difficult to implement. Healthcare executives must gain experience and training in a wide range of business management models (5). Major problems cited by companies include failure to link management compensation to the achievement of quality goals, inadequate employee training, and inadequate resources for employing quality management. However, the most important problems are a lack of top management commitment and a failure to focus on strategic planning.

## significant of study

This study might be significant in that it will be the first study of its kind to investigate the extent of implementation of total quality management in the Makkah region. Although the literature on total quality management includes a rich spectrum of research, sparse research has been conducted on the implementation of total quality management at King Abdul Aziz Hospital in particular. Therefore, the study might add to the existing stock of knowledge as it uncovers how the extent of implementation of top management support, teamwork, training, and reward and motivation as the principles of total quality management influence the health care achievement at Makkah region. The study may have practical contributions in that it may give timely information on the deteriorating patient safety achievement at King Abdul Aziz hospital, Makkah. This helps to raise the awareness of the key stakeholders like staff, based upon the outcomes of this research, studies of other formats and magnitudes could be designed to further examine the extent of implementation of total quality management in other healthcare intuitions. Therefore, this study might offer a solid foundation for future patient safety research by healthcare providers and policymakers in the Ministry of Health in Saudi Arabia. Furthermore, the study might serve as an inspiration and reference for further in Saudi Arabia.

#### The Problem Statement

Total quality management continues to be critical for any organization. Although there will be benefits associated with TQM implementation, organizations continue to face drawbacks and a certain degree of failures will have been reported during its implementation. These drawbacks will be addressed kindly to improve the success of TQM .

### Aim of the Study

This study aims to investigate the influence of TQM principles implementation at King Abdul Aziz Hospital, Saudi Arabia.

#### **Objectives:**

The study will be guided by the following specific

#### objectives:

i. To identify top management commitment and influence the implementation of total quality management in King Abdul Aziz Hospital, Saudi Arabia.

**ii.** To find out the extent to which employee training influences the implementation of total quality management in King Abdul Aziz Hospital, Saudi Arabia.

**iii**. To determine the extent to which organizational culture influences the implementation of total quality management in King Abdul Aziz Hospital, Saudi Arabia.

**iv.** To determine the influence of communication on the implementation of total quality management in King Abdul Aziz Hospital, Saudi Arabia.

# **Research Question**

How does top management commitment influence the implementation of total quality management in an internationally accredited hospital?

ii. To what extent will employee training influence hospital total quality management in an internationally accredited hospital?

**iii.** To what extent will organizational culture influence the implementation of total quality management in an internationally accredited hospital?

**iv.** What will have been the influence of communication on the implementation of total quality management in an internationally accredited?

# **MATERIALS & METHODS**

# Research Design

The study adopted a mixed-method approach using a sequential explanatory research design. A mixed-method approach is one in which both quantitative and qualitative methods are used to answer research questions in a single study (6). Mixed method research is useful in developing a better understanding of the phenomenon by triangulating one set of results with another and thereby enhancing the validity of inferences (7).

#### Setting

This research had been conducted at King Abdul Aziz Hospital Makkah, Saudi Arabia. It will be a leading provider of ambulatory care and quality inpatient services, comprising critical health services among others.

## **Study Sample**

The study population comprised all employees of King Abdul Aziz Hospital, Makkah City County- Saudi Arabia. The target population will be top management, doctors, nurses, allied health workers, and support staff employed at the hospital whose total number is 2,200, given that they are all important categories in the implementation of TQM and TQM is the responsibility of every staff in the organization.

#### **Tools of Data Collection**

The instrument of the investigation was developed by an investigator; it will be in English and then translated into Arabic langue's; it aims to investigate the influence of TQM principles on TQM implementation at King Abdul Aziz Hospital, Saudi Arabia This was established to collect sociodemographic information from employees and to assess total quality management practices in terms of employee perceptions of leadership, training and education, involvement, communication, teamwork, and incentives or reward system. A five (5)-5-point Likert scale ranging from "strongly disagree" (1) to "strongly agree" (5) was used, even though modified from the studies of (8).

# Sample of Research

When accounting for the 95% confidence interval and the 10% confidence interval, a sample size of 93 was determined from a total of approximately 2434 administrative and medical services staff. Questionnaires were distributed to hospital staff via Question Pro.

**Tool I:** Socio-demographic, employee training, and development, organizational culture, communication, total quality management implementation.

It will be divided into five parts with each section involving questions on each of the five variables (Independent Variables: top leadership commitment, employees training, and development, organizational culture and communication, dependent variable: total quality management). (9) points out that it is appropriate in the administration of structured questionnaires to collect data from large samples and analyze the data.

**Tool II:** General questions, employee training, and development, organizational culture, communication, total quality management implementation. In contrast, qualitative data will be collected by using Key Informant Interview Schedules (KIIS) that target departmental heads and their deputies. The in-depth interviews for Key Informants included the views, opinions, and suggestions from the departmental heads and their deputies to supplement the information obtained from other categories of respondents on the influence of TQM principles on TQM implementation at King Abdul Aziz Hospital, Makkah. In this study, the research instrument (questionnaire) developed consisted of 9 scales including 28 items. The 9 scales were empirically tried and validated by assessing the reliability of the instrument using the internal consistency method (a measure of how producible the data are). The reliability was measured by generating Cronbach's coefficient alpha on Statistical Package for Social Sciences (SPSS) 17 version software (SPSS Inc., Chicago, IL, USA).

# **Statistical Analysis**

The data collected were statistically analyzed using SPSS version 17. Descriptive statistics were used to depict respondents' sociodemographic characteristics and the implementation of TQM components. The Chi-square ( $\chi$ 2) test of independence was used to test the research hypotheses. Multiple Regression analysis was used to determine the influence of the demographic characteristics of respondents on TQM implementation. Pearson correlation analysis was employed to evaluate the relationship between TQM on employees' performance and customers' satisfaction.

# **RESULT**

(Table 1). The Cronbach's alpha values of the scales ranging from Leadership to Employee satisfaction

No	Scale	Number of Items	Cronbach's Alpha
1	Leadership	4	0.73
2	Continuous Improvement	2	0.87
3	Training and Education	4	0.65
4	Reward and Recognition	2	0.86
5	Communication	2	0.72
6	Teamwork	3	0.68
7	Customers' satisfaction	5	0.76
8	Employees' participation	2	0.89
9	Employees' satisfaction	4	0.87

(Table 1). The Cronbach's alpha values of the scales ranging from Leadership to Employee satisfaction were between 0.65 and 0.89 This indicates that all the TQM constructs had acceptable reliabilities, with all values close to or greater than 0.70 Cronbach alpha coefficient). Reliability analysis of items for TQM practice.

(Table 2). Analysis of TQM implementation constructs

T4	(Table 2). Analysis of TQM implementation			C4IID- ' 4'
Item	Management days of the state of	Mean	1	Standard Deviation   χ2
	Management demonstrates a commitment to		1	
	work and quality improvement in service.			
	The quest for quality is the top management's			
	responsibility			
Leadership	Organizational commitment is a determinant of	2.85	0.184	10.18
	my performance at work	2.00	0.104	10.10
	I have full confidence and trust in the hospital			
	management			
Continuous	The management of the hospital undertakes a self-			
	assessment of its quality	2.79	0.022	0.079
Improvement	Best effort is demanded by the management	2.78	0.032	0.078
	Management provides training and development			
	programs on job participation and handling of job			
	challenges			
	The training program received had a good positive			
Training and	impact on my work effectiveness			
Education	I have access to the required information about	2.72	0.152	10.136
	job performance		0.102	10:150
	There is an available system for me to share task-			
	relevant information			
	Employees' effort, creativity and support are			
Damand and				
Reward and	recognized and rewarded by the management	2.00	0.045	0.207
Recognition	Increment in my salary determines my	2.98	0.045	0.207
	performance in the hospital			
	There is effective communication among			
Communication	employees and management in the hospital			
	Management performs routine contact with	2.78	0.126	1.91
	clients/patients and employees			
	Clients'/patients satisfaction is a paramount issue			
	in the hospital			
	Quality of the organization is directed toward job			
	performance and customer satisfaction			
Customer	Customer feedback are used to improve service			
Focus	quality	2.85	0.507	86.349
rocus	Is there a reduction of clients/patients in the	2.03	0.507	80.549
	hospital?			
	Are there lots of complaints made by			
	clients/patients?			
	Teamwork influences my participation and			
	performance at work	2.78	0.1	2.068
	Management insists on teamwork for better			
Teamwork	quality			
	Are employees willing to share their expertise with	1		
	each other?			
	Employees are involved in decision-making on the			
Employee	quality of the service	2.84	0.155	2.351
participation	Employees are empowered to take direct and			
Par cre-parison	useful action, which affects service quality			
	Management provides adequate resources for a	<u> </u>		
	quality job to be done	2.68	0.089	2.935
Employee	Is there accountability and transparency in the	2.00	0.007	2.755
Satisfaction	managerial process?		1	
Sausiacuvii	Does external factors affect employees and their	1	1	
	job performance?		1	
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(Table 2). The assessment of the implementation of the principles of total quality management in the hospital of interest gives a conceptual analysis of the principles of TQM under the context of leadership, continuous improvement, training and education, reward and recognition, communication, customer focus, teamwork, employees' participation, and satisfaction. The range of the implementation of TQM practices in the hospital depicts leadership to employee satisfaction.

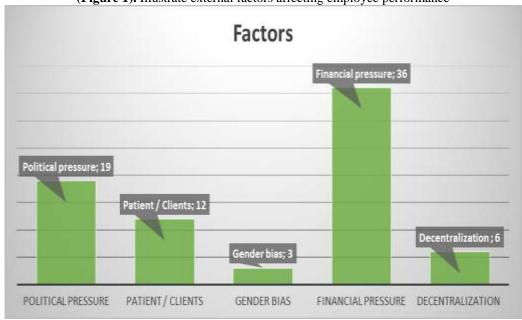
From the study, the best of the critical factors of TQM implemented was Reward and recognition (mean= $2.98\pm0.045$ ; x2=0.207, p-value<0.05), while the least factor was employee satisfaction (mean= $2.68\pm0.089$ ; x2=0.089, p-value<0.05).

Table 3: Effect of TQM practices on Employee satisfaction.

Items	Mean	Standard Deviation	$\chi^2$	p-value
Management provides adequate resources for a quality job to be done	2.78	1.113	104.66	
The training program received had a good positive impact on my work effectiveness	2.98	1.331	133.245	
Quality of the organization is directed toward job performance and customer satisfaction	2.7	1.172	151.453	
Increment in my salary determines my performance in the hospital	3.21	1.177	35.132	
Organizational commitment is a determinant of my performance at work	2.8	1.108	100.226	
Teamwork influences my participation and performance at work	2.75	1.172	128.623	p>0.05
My knowledge of the total quality of the organization has increased my efforts in improving work performance	2.68	1.134	163.811	
Do external factors affect employees and their job performance?	2.63	0.504	63.642	

(Table 3). According to the findings, salary increment (mean=3.21±1.177; x2=35.132, p-value<0.05) was the major determinant factor for employees' performance and generally, the respondents agreed that there is a relationship between TQM practices and employees' satisfaction and the result was statistically significant.

(Figure 1). Illustrate external factors affecting employee performance



(Figure 1). From the findings, most of the respondents (64.2%) indicated that external factors affect their performance in the hospital while 35.8% indicated that no external factor influences their performance. Out of the external factors that influence employees' performance, financial pressure had the highest response followed by Political pressure and the least as gender bias.

## DISCUSSION

In this study, nine important factors were identified leadership, continuous improvement, training and education, reward and recognition, communication, customer satisfaction, teamwork, employee participation, and employee satisfaction. Reward and recognition were the most implemented principles, even though employee satisfaction was the least implemented. The study also revealed that there is general approval that the level of TQM implementation was above average (moderate). This suggests that there is awareness from the top (executive) management to adapt the TQM concept. This agrees with previous research that identified customer focus, training, development, recognition, and rewards, as the critical factors in TQM implementation (10,11). The success of quality efforts of an organization depends largely on concentrating on the objectives and communication between management, employees, and customers/patients.

Implementing TQM requires additional skills training, which is vital to its success, and it provides an opportunity to empower and motivate employees. Service quality can be increased through rewards and recognition through the implementation of employee empowerment and involvement initiatives. In a healthcare organization, leadership is one of the major factors for implementing TQM, which involves the integration of quality improvement into the planning process throughout the entire organization [24]. In this study, executive management was shown as having a positive impact on the successful implementation of TQM and is one of the determinants (second highest in TQM plan), mostly in the organizational and employee performance to achieve greater quality service. This is parallel to the report by Remya N, who investigated the success of TQM and its barriers to successful implementation in the healthcare organization (12). Customer focus is essential in any organization for delivering a superior quality customer experience (13). According to the study, customer focus (mean 3.01 out of 5.0) also plays important role in the TQM implementation as all activities, from the outpatient to marketing, treatment, and care services are built around the customer/patient. This is in accordance with the study by Garcia Herrero, et al. who identified customer focus as one of the highest implemented principles of TQM (14). Training and education are important in achieving a successful.

adoption of TQM. Improper implementation of TQM may be attributed to the inadequate knowledge about the importance of its principles and practices through training programs for improving healthcare services and customers' satisfaction as seen in the study, training and education being one of the least implemented TQM practices (mean 2.22). This is similar to the findings of Liu W, who explored the extent to which TQM practices such as continuous improvement, teamwork, top management commitment, customer focus, and training are implemented in Poland hospitals among which training falls as one of the least implemented practice in a government hospital (15) but inconsistent with the findings of Salloum & Aburayya who reported a high perception of training as one of the TQM practices implemented in the United Arab Emirates public hospital (16). Employees are the initiators of the organization's visions and strategies through delivering value for customer needs and expectations therefore, reward, which is an effective concept for describing the progressive value an individual or employee attributes to an object, behavioral act, or internal physical state or job is a regular review of employees' performance.

Increment in salary serves as a motivation for employees' performance as reported in the findings. Appropriate reward and recognition systems are an important strategy to impact employees' attitudes toward the successful quality of their work. This is like the work by Elsafty & Seddek who reported that healthcare workers are motivated by increased salaries, on-time payments, financial rewards, promotion, and improved working conditions (17). The goal of any healthcare organization is that employee's performance and behavior contribute to the organizational growth and performance (18). Employees' performance can be affected by external factors such as competition, financial pressure, gender bias, political pressure, pressure from clients, and decentralization. In the present study, most of the participants were affected by mostly financial and political pressure in the hospital, which could in turn affect the customers' satisfaction.

# **CONCLUSION**

TQM is an operational system for incorporating the organization's quality development, maintenance, and improvement efforts of different aspects to enable products and/or services at the most reasonable level and achieve full satisfaction. It has gained increasing attractiveness as an approach to leading transformational change in an organization's managerial philosophy and operational efficiency. Proper implementation of TQM can be a very effective alternative or solution in improving the health care service quality, growing employees' performance, and customers' or patients' satisfaction in King Abdul Aziz hospital, Makkah, Saudi Arabia. The present study identified nine important factors in the implementation of TQM practices, which include leadership, continuous improvement, training and education, reward and recognition, communication, customer satisfaction, teamwork, employee participation, and employee satisfaction. From the evaluation, it can be concluded that leadership, customer focus, reward, and recognition are the most important determining factors in enhancing employees' performance and satisfaction. It is not unexpected that most TQM ideologies and practices presented in this study are important and basic to the success of any healthcare organization, which can be implemented in different circumstances. Therefore, executive healthcare managers can use the validated instrument for evaluating the effectiveness of TQM implementation in their organizations. It, likewise, can serve as a model for healthcare organizations, that aim at better healthcare quality.

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